

Real Estate Trend Indicator March 2008

Residential								Condominium				
Sold by # of Bedrooms					Inventories			Sold		Inventories		
Price Range	0-2	3	4+	08 Total Units	07 Total Units	2008	2007	Price Range	08 Total Units	07 Total Units	2008	2007
<\$99,999	11	6	1	18	3	139	75	<\$99,999	12	2	139	79
\$100 - \$199,999	19	28	1	48	28	668	428	\$100 - \$199,999	13	22	417	466
\$200 - \$299,999	11	22	4	37	29	617	730	\$200 - \$299,999	6	7	238	259
\$300 - \$399,999	5	14	1	20	27	404	543	\$300 - \$399,999	5	5	181	235
\$400 - \$499,999	0	4	5	9	11	239	357	\$400 - \$499,999	3	4	111	151
\$500 - \$599,999	0	3	3	6	10	165	237	\$500 - \$599,999	0	2	54	82
\$600 - \$699,999	0	1	2	3	3	112	144	\$600 - \$699,999	0	6	29	47
\$700 - \$799,999	0	2	1	3	6	88	108	\$700 - \$799,999	0	0	17	24
\$800 - \$899,999	1	0	1	2	2	64	65	\$800 - \$899,999	0	2	19	12
\$900 - \$999,999	0	0	0	0	1	35	61	\$900 - \$999,999	1	0	7	11
\$1 - \$1,499,999	0	2	3	5	6	96	96	\$1 - \$1,499,999	1	2	20	13
\$1.5 - \$1,749,999	0	0	0	0	2	24	26	\$1.5 - \$1,749,999	0	0	5	5
\$1.75 - \$1,999,999	1	0	0	1	1	24	28	\$1.75 - \$1,999,999	0	0	6	1
\$2 - \$2,499,999	0	1	0	1	1	26	21	\$2 - \$2,499,999	0	0	6	7
\$2.5 - \$2,999,999	0	0	2	2	2	17	20	\$2.5 - \$2,999,999	0	0	2	4
\$3 - \$3,499,999	0	0	0	0	0	8	14	\$3 - \$3,499,999	0	0	0	0
\$3.5 - \$3,999,999	0	0	0	0	0	6	11	\$3.5 - \$3,999,999	0	0	0	0
\$4 - \$4,999,999	0	0	1	1	0	4	4	\$4 - \$4,999,999	0	0	0	0
>\$5,000,000	0	0	0	0	0	16	12	>\$5,000,000	0	0	0	0
Total Units	48	83	25	156	132	2,752	2,980	Total Units	41	52	1,251	1,386
Avg Price	221,092	233,192	862,616	362,261	452,046	502,489	523,931	Avg Price	233,411	339,377	317,444	334,339
Med Price	110,000	226,000	500,000	225,500	322,500	299,000	349,000	Med Price	150,000	232,000	234,950	259,000
Total Val	10,612,400	24,334,977	21,565,400	56,512,777	59,670,121	1,386,365,993	1,561,315,082	Total Val	9,569,850	17,647,616	397,440,042	466,736,710

Solds by Financing Type Residential

Type	2008	2007
Assum	0	0
Cash	52	39
Conv	89	93
FHA	11	0
VA	1	0
Seller	0	0
Other	3	0

Absorption Rate Residential

2008	2007
17.64	22.58

Absorption Rate Condo

2008	2007
30.51	26.85

Solds by Financing Type Condo

Type	2008	2007
Assum	0	0
Cash	23	18
Conv	18	32
FHA	0	1
VA	0	0
Seller	0	0
Other	0	1

Solds by Number by DOM Residential

DOM	2008	2007
1-30	32	25
31-60	19	15
61-90	19	15
91-120	17	16
121+	69	61

Absorption rate: indication of average length of DOM
 To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number by DOM Condo

DOM	2008	2007
1-30	8	14
31-60	3	8
61-90	3	6
91-120	5	4
121+	21	20