

October 2008

| Residential | | | | | | | | Condominium | | | | |
|-----------------------|-----------|-----------|------------|----------------|----------------|---------------|---------------|----------------------|----------------|----------------|-------------|-------------|
| Sold by # of Bedrooms | | | | | | Inventories | | Sold | | | Inventories | |
| Price Range | 0-2 | 3 | 4+ | 08 Total Units | 07 Total Units | 2008 | 2007 | Price Range | 08 Total Units | 07 Total Units | 2008 | 2007 |
| <\$99,999 | 4 | 6 | 0 | 10 | 8 | 191 | 94 | <\$99,999 | 9 | 4 | 209 | 111 |
| \$100 - \$199,999 | 13 | 22 | 8 | 43 | 24 | 607 | 592 | \$100 - \$199,999 | 6 | 10 | 306 | 441 |
| \$200 - \$299,999 | 1 | 10 | 2 | 13 | 30 | 470 | 670 | \$200 - \$299,999 | 7 | 8 | 232 | 222 |
| \$300 - \$399,999 | 4 | 3 | 6 | 13 | 11 | 310 | 421 | \$300 - \$399,999 | 5 | 3 | 169 | 176 |
| \$400 - \$499,999 | 1 | 2 | 2 | 5 | 7 | 211 | 285 | \$400 - \$499,999 | 0 | 1 | 84 | 132 |
| \$500 - \$599,999 | 0 | 0 | 3 | 3 | 2 | 135 | 175 | \$500 - \$599,999 | 0 | 2 | 37 | 49 |
| \$600 - \$699,999 | 0 | 0 | 2 | 2 | 2 | 91 | 98 | \$600 - \$699,999 | 2 | 1 | 22 | 40 |
| \$700 - \$799,999 | 1 | 0 | 1 | 2 | 1 | 72 | 72 | \$700 - \$799,999 | 0 | 0 | 16 | 17 |
| \$800 - \$899,999 | 0 | 0 | 0 | 0 | 0 | 47 | 64 | \$800 - \$899,999 | 0 | 0 | 11 | 17 |
| \$900 - \$999,999 | 0 | 0 | 0 | 0 | 0 | 29 | 46 | \$900 - \$999,999 | 0 | 0 | 7 | 7 |
| \$1 - \$1,499,999 | 0 | 1 | 0 | 1 | 3 | 76 | 79 | \$1 - \$1,499,999 | 0 | 0 | 13 | 22 |
| \$1.5 - \$1,749,999 | 0 | 0 | 0 | 0 | 1 | 25 | 15 | \$1.5 - \$1,749,999 | 0 | 0 | 2 | 7 |
| \$1.75 - \$1,999,999 | 0 | 0 | 0 | 0 | 0 | 24 | 31 | \$1.75 - \$1,999,999 | 0 | 0 | 8 | 2 |
| \$2 - \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 17 | 22 | \$2 - \$2,499,999 | 0 | 0 | 1 | 6 |
| \$2.5 - \$2,999,999 | 0 | 0 | 1 | 1 | 0 | 17 | 16 | \$2.5 - \$2,999,999 | 0 | 0 | 0 | 2 |
| \$3 - \$3,499,999 | 0 | 0 | 0 | 0 | 0 | 10 | 7 | \$3 - \$3,499,999 | 0 | 0 | 0 | 0 |
| \$3.5 - \$3,999,999 | 0 | 0 | 0 | 0 | 0 | 5 | 7 | \$3.5 - \$3,999,999 | 0 | 0 | 0 | 0 |
| \$4 - \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | \$4 - \$4,999,999 | 0 | 0 | 0 | 0 |
| >\$5,000,000 | 0 | 0 | 0 | 0 | 0 | 12 | 13 | >\$5,000,000 | 0 | 0 | 0 | 0 |
| Total Units | 24 | 44 | 25 | 93 | 90 | 2,353 | 2,710 | Total Units | 29 | 29 | 1,117 | 1,251 |
| Avg Price | 198,600 | 208,282 | 451,709 | 271,221 | 313,139 | 482,247 | 492,183 | Avg Price | 208,816 | 234,586 | 285,285 | 324,689 |
| Med Price | 123,500 | 164,000 | 325,000 | 180,000 | 225,000 | 285,000 | 299,990 | Med Price | 155,000 | 210,000 | 225,000 | 235,000 |
| Total Val | 4,766,400 | 9,164,400 | 11,292,725 | 25,223,525 | 28,182,515 | 1,137,620,580 | 1,336,277,397 | Total Val | 6,055,650 | 6,803,000 | 318,663,642 | 406,510,790 |

Solds by Financing Type

Residential

| Type | 2008 | 2007 |
|--------|------|------|
| Assum | 0 | 0 |
| Cash | 37 | 34 |
| Conv | 40 | 54 |
| FHA | 14 | 1 |
| VA | 1 | 0 |
| Seller | 0 | 0 |
| Other | 1 | 1 |

Absorption Rate

Residential

| 2008 | 2007 |
|-------|-------|
| 25.30 | 30.11 |

Absorption Rate

Condo

| 2008 | 2007 |
|-------|-------|
| 38.52 | 43.14 |

Solds by Financing Type

Condo

| Type | 2008 | 2007 |
|--------|------|------|
| Assum | 0 | 0 |
| Cash | 13 | 9 |
| Conv | 14 | 19 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| Seller | 0 | 0 |
| Other | 2 | 1 |

Solds by Number by DOM

Residential

| DOM | 2008 | 2007 |
|--------|------|------|
| 1-30 | 27 | 13 |
| 31-60 | 11 | 13 |
| 61-90 | 10 | 13 |
| 91-120 | 7 | 10 |
| 121+ | 37 | 41 |

Absorption rate: indication of average length of DOM

To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number by DOM

Condo

| DOM | 2008 | 2007 |
|--------|------|------|
| 1-30 | 4 | 3 |
| 31-60 | 4 | 2 |
| 61-90 | 1 | 1 |
| 91-120 | 3 | 3 |
| 121+ | 17 | 18 |

Based on MLS information from the Realtor Association of Martin County, Inc.