

January 2011

Residential								Condominium					
Sold by # of Bedrooms						Inventories		Sold			Inventories		
Price Range	0-2	3	4+	11 Total Units	10 Total Units	2011	2010	Price Range	11 Total Units	10 Total Units	2011	2010	
<\$99,999	12	15	1	28	45	266	239	<\$99,999	19	21	209	269	
\$100 - \$199,999	6	12	6	24	44	423	407	\$100 - \$199,999	12	12	216	214	
\$200 - \$299,999	5	7	4	16	18	337	323	\$200 - \$299,999	8	9	165	187	
\$300 - \$399,999	0	3	4	7	11	217	277	\$300 - \$399,999	2	3	80	95	
\$400 - \$499,999	0	1	2	3	7	124	153	\$400 - \$499,999	1	0	25	44	
\$500 - \$599,999	0	1	1	2	2	84	95	\$500 - \$599,999	0	1	23	24	
\$600 - \$699,999	0	0	1	1	3	69	70	\$600 - \$699,999	0	0	21	28	
\$700 - \$799,999	0	0	0	0	0	52	62	\$700 - \$799,999	0	0	5	16	
\$800 - \$899,999	0	0	0	0	1	27	52	\$800 - \$899,999	0	0	8	7	
\$900 - \$999,999	0	0	0	0	0	24	35	\$900 - \$999,999	0	0	5	7	
\$1 - \$1,499,999	0	1	1	2	1	65	74	\$1 - \$1,499,999	0	0	14	15	
\$1.5 - \$1,749,999	0	0	1	1	0	11	28	\$1.5 - \$1,749,999	0	0	1	7	
\$1.75 - \$1,999,999	0	0	1	1	0	20	17	\$1.75 - \$1,999,999	0	0	0	1	
\$2 - \$2,499,999	0	0	0	0	0	17	20	\$2 - \$2,499,999	0	0	2	1	
\$2.5 - \$2,999,999	0	0	0	0	0	20	21	\$2.5 - \$2,999,999	0	0	0	1	
\$3 - \$3,499,999	0	0	0	0	1	4	6	\$3 - \$3,499,999	0	0	0	0	
\$3.5 - \$3,999,999	0	0	0	0	0	9	7	\$3.5 - \$3,999,999	0	0	0	0	
\$4 - \$4,999,999	0	0	0	0	0	12	8	\$4 - \$4,999,999	0	0	0	0	
>\$5,000,000	0	0	0	0	0	6	18	>\$5,000,000	0	0	0	0	
Total Units	23	40	22	85	133	1,787	1,912	Total Units	42	46	774	916	
Avg Price	121,135	194,549	461,709	243,831	218,885	482,737	546,109	Avg Price	143,210	143,051	249,994	268,774	
Med Price	95,000	128,000	285,000	150,000	148,750	265,000	299,900	Med Price	127,500	113,500	188,450	191,125	
Total Val	2,786,100	7,781,974	10,157,590	20,725,664	29,330,639	862,651,794	1,045,252,310	Total Val	6,014,837	6,580,360	193,495,455	246,197,052	

Solds by Financing Type Residential

Type	2011	2010
Assum	0	0
Cash	56	67
Conv	17	41
FHA	8	19
VA	1	1
Seller	2	1
Other	1	5

Absorption Rate Residential

2011	2010
21.02	14.38

Absorption Rate Condo

2011	2010
18.43	19.91

Solds by Financing Type Condo

Type	2011	2010
Assum	0	0
Cash	29	40
Conv	13	5
FHA	0	0
VA	0	0
Seller	0	0
Other	0	1

Solds by Number of DOM Residential

DOM	2011	2010
1-30	19	36
31-60	12	20
61-90	11	19
91-120	12	12
121+	31	44

Absorption rate: indication of average length of DOM

To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number of DOM Condo

DOM	2011	2010
1-30	9	7
31-60	7	12
61-90	5	5
91-120	3	2
121+	17	19

Based on MLS information from the Realtor Association of Martin County, Inc.